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# We Celebrate Your Gifts

Dear Friends,

There are many ways philanthropy has inspired, transformed, energized and advanced Billings Clinic. It is an honor to celebrate everyone who shares their time and resources with our organization to elevate patient care for our community and region.

We take our commitment to community very seriously and believe this is demonstrated through stewardship of the resources entrusted to us. With your help, we remain dedicated to creating exceptional patient experiences, expanding access to educational opportunities close to home for the next generation of physicians, nurses and other health care team members, and increasing access to life-sustaining programs and services.

Your contributions make Billings Clinic a regional leader in quality and safety, the exceptional health care organization that exists today. Thanks to you, our caregivers have touched thousands — whether they have faced an urgent need, a devastating disease or sought to improve their quality of life. For those of you who volunteer your time and talents, or give so generously to us, we thank you.

Jim Duncan President Billings Clinic Foundation



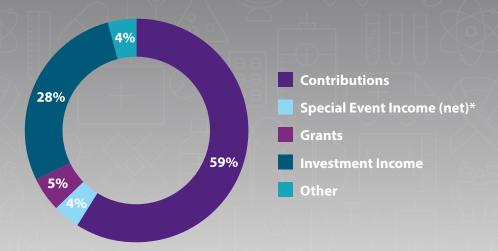
Jim Duncan
President

It is an honor to celebrate everyone who shares their time and resources with our organization to elevate patient care for our community and region.

# Financial Highlights

Thanks to you and over 1,700 annual donors, the financial health of Billings Clinic Foundation remains strong. In Fiscal Years 2018 and 2019, \$8,158,612 was distributed from Billings Clinic Foundation for capital projects, technology, programs, health care services and patient assistance. With years of community support and prudent management, the Foundation has distributed more than \$80 million back to Billings Clinic, and as of June 30, 2019, holds \$88,474,533 in net assets that will support Billings Clinic and health care in our region into the future.

#### Foundation Revenue FY2018 and FY2019: \$26,463,707



#### **Statement of Financial Position**

Fiscal Years ended June 30, 2018, and June 30, 2019

Total Liabilities and Net Assets	\$78,449,277	\$89,891,006
Total Net Assets	\$77,511,995	\$88,474,533
Net Assets With Donor Restrictions	\$42,822,403	\$51,201,668
Net Assets Without Donor Restrictions	\$34,689,592	\$37,272,865
Designated by the Board	\$20,648,129	\$22,222,852
Undesignated		\$15,050,013
Without Donor Restrictions		
NET ASSETS		
Total Liabilities	\$937,282	\$1,416,47
Deferred revenue	<u> </u>	\$129,49
Due to affiliate	\$227,693	\$483,64
Annuities payable	\$345,782	\$404,79
Accounts payable	\$268,553	\$398,53
LIABILITIES AND NET ASSETS		
Total Assets	\$78,449,277	\$89,891,000
Less accumulated depreciation	\$773,079	\$737,65
Investments	\$31,905,687	\$31,949,34
Assets limited as to use, by donor restriction	\$42,420,348	\$50,143,14
Pledges receivable (net)	\$402,055	\$1,058,51
Receivables & other	\$1,472,911	\$3,319,41

#### **Statement of Activities**

Fiscal Years ended June 30, 2018, and June 30, 2019

REVENUE	2018 Total	2019 Total
Contributions	\$5,487,589	\$10,137,165
Special event*	\$514,237	\$562,788
Grants	\$537,591	\$709,455
Investment income (net)	\$3,789,982	\$3,665,245
Other	\$473,633	\$586,022
Total Revenue	\$10,803,032	\$15,660,675
EXPENSES		
Fundraising	\$1,075,682	\$1,246,294
Management and general	\$313,779	\$305,121
Total Expenses	\$1,389,461	\$1,551,415
OTHER CHANGES IN NET ASSETS		
Unrealized gain on investments	\$1,520,849	\$586,890
Transfers to Billings Clinic & other	(\$4,417,206)	(\$3,741,406)
Change in Net Assets	\$7,254,196	\$10,962,538
Net Assets, Beginning of Year	\$70,257,799	\$77,511,995
Net Assets, End of Year	\$77,551,995	\$88,474,533
* Does not include endowment gifts raised in	support of the Classic co	ause. These are

<sup>\*</sup> Does not include endowment gifts raised in support of the Classic cause. These are included under contributions. Information is a summary of the auditors' reports provided by BKD CPAs & Advisors



#### **Our Patients Deserve Exceptional Care**

Our goal is to meet patients' needs and deliver the most advanced care possible. We strive to provide access to innovative treatments so patients receive the care they need at Billings Clinic. Outcomes are so much better when patients receive care close to home and aren't forced to travel to facilities in cities far away.

Philanthropic support for so many programs has helped us address current and future health care needs of patients across our region. Some examples:

- Montana has one of the highest rates of suicide in the nation. In response to serious delays in providing care for patients in mental health crisis, support from the Helmsley Trust and other community partners was used to create the **Psychiatric Stabilization** Unit (PSU). Since it opened in April 2018, 4,923 adults and 1,872 youth have been treated in the PSU. This innovative new system of care has significantly reduced patient wait time, enhanced the quality of care and improved patient outcomes through better coordination of community resources.
- Thanks to the support of many generous donors, the **Billings Clinic Women's Wellness Program** provides health screenings to women who are underinsured or without insurance. The screenings include mammograms, pap smears and blood panels. In FY18 and FY19, Billings Clinic provided screenings to 113 women in our region that included 42 mammograms, 39 pap smears, 51 lab panels, 71 office visits and 44 diagnostic services.
- Many of our hospital patients require dialysis treatment, with some treatments lasting as long as four to six hours. Previously, inpatient dialysis was administered in a small, windowless room on the first floor of the hospital. **Generous donations** from many Billings Clinic Foundation benefactors provided funding for important upgrades that increase patient comfort and safety and improve the workflow for the team caring for patients. Because of your donations, we now have a cheery, sun-filled space for patients to receive dialysis treatments during their hospital stay.

Your gifts have the power to save lives. In donations large and small, in time and money, philanthropy continues to help Billings Clinic meet patient needs in many ways, making a difference in their lives.

Across the years, generous benefactors, appreciative patients and committed supporters have helped bring innovation, technology and assistance to our community.

Your generous donations have funded entire programs, including our breast health center, inpatient pediatric unit and cancer detection program, to name a few. Smaller gifts allow us to offer a bus pass or overnight lodging at a motel to help a patient keep an important appointment.

#### **Families Need Our Help, Too**

Our needs aren't all about innovation and technology. Through generous philanthropy, you help patients with more modest, but still very important purchases, such as:

- An iPad to help a two-year-old special needs patient communicate
- Bus passes for patients to get to appointments
- Mastectomy supplies for a breast cancer patient
- Memory boxes for families that lost a newborn
- Rent assistance for a single mom who had to quit her job to care for a child who has cancer
- Summer camp registration for kids with diabetes
- Wheelchair repairs for a four-year-old with disabilities

Through the generosity of many donors, the Billings Clinic Foundation has developed a variety of funds to support individuals and families coping with the additional burden of illness.

Your gifts provided nearly \$200,000 in support to the following programs during FY18 and FY19:

- Patient Family Lodging, providing motel rooms for regional patients receiving testing or care
- Patient Assistance, for the general support of nonmedical patient needs
- Piggy Bank Pediatric Assistance Fund, helping families care for very sick children
- Kelker's Kids Assistance Fund, for children with cancer and other serious blood disorders
- Employee Crisis Fund, for Billings Clinic employees encountering special challenges

Would it surprise you that last year 264 homeless patients made 1,051 visits to Billings Clinic for medical care, with a large portion of their costs paid through Medicaid and our Financial Aid program?

#### **Every Gift Matters**

The Foundation had over 1,717 donors in FY18 and FY19 that gave 13,281 gifts. Those numbers include 504 employees who gave 10,381 gifts totaling \$670,169. An amazing show of support!

Over 450 adult and student volunteers help Billings Clinic every year, including those assisting at the Billings Clinic Classic.

In all, the Foundation distributed a total of \$8.15 million in FY18 and FY19 for capital projects, health care services, technology and patient assistance.

Continued on page 6

Our Foundation team is working diligently to reach more donors who want to support community health care and boost the region's quality of life with an annual gift, endowment or ongoing contribution. Small and large donations add up.

#### We Live Here, We Give Here

We believe that individuals deserve health care, regardless of ability to pay.

In FY18, Billings Clinic provided \$33.4 million in community benefit to the region. That included \$9.3 million in charity care to nearly 11,000 patients in 69,863 visits, and \$5.7 million in unreimbursed costs for 220,000 visits covered by Medicaid. These figures do not include \$8.8 million in bad debt and a \$12 million shortfall in Medicare reimbursement.

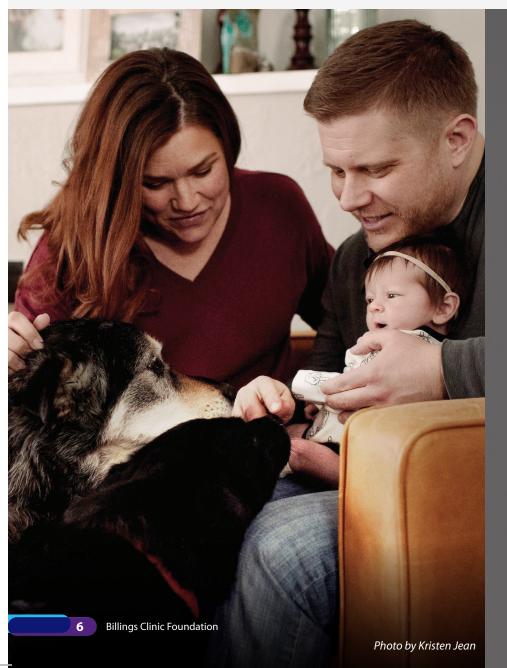
Billings Clinic has a tremendous economic impact on the community. As a local organization governed by a local board of directors, we are committed to using local vendors for construction services and other supplies.

Studies show that every \$100 in Billings Clinic spending results in over \$250 of local economic activity.

We are proud to partner with St. Vincent Healthcare and RiverStone Health in the Alliance that addresses community-wide health issues. Creation of the Community Crisis Center and support of Community Health Needs Assessments and Billings' Complete Streets Policy are examples of the good work the Alliance delivers.

We are grateful for the hundreds of volunteers who help us meet our patients' needs. Our employees embrace that spirit and eagerly volunteer to help organizations of all kinds, from United Way to Big Sky State Games. We've adopted McKinley Elementary School, where we help tutor students, lead kids to school safely on the "Walking School Bus," and help in other activities.

We know there are many challenges to overcome in raising money to help meet the very real needs in our community. That's why we are so grateful to our donors of time and money who support us every day. You make a critical difference in the lives of patients we serve every day.



## **Miracle Fund To Help Dreams Come True**

To help couples start new life together, Billings Clinic Reproductive Endocrinology and Fertility Care, in collaboration with Billings Clinic Foundation, established the Miracle Fund for patients who have been diagnosed with fertility issues and need the assistance of in vitro fertilization (IVF) to become pregnant. Generous donations will allow us to award the first Miracle Fund scholarship in 2020.

Zach and Lesli Benoit were the first couple to step up and contribute to the Miracle Fund after the birth of their daughter.

"Thanks to the Billings Clinic IVF program and its wonderful team, we were first given real hope that we could grow our family. Because of this program, we were blessed with an amazing little girl. She is the reason we've continued to make donations to the Miracle Fund—to give others hope and a chance to build families of their own."

For more information on the Miracle Fund, contact the Foundation at (406) 657-4670.

# Thankeyou to Our Donors

Your gifts give hope to others you may never meet. You lend a helping hand during what may be the most difficult time in a patient's life. You partner with us to provide innovative programs and outstanding facilities. You inspire us to deliver the very best care. On behalf of the Billings Clinic family, thank you for making a true difference in the lives of others through your gift.

It is with sincere gratitude that we recognize the philanthropic commitment made by the following individuals, families, businesses, foundations, and organizations that gave gifts and pledges to Billings Clinic Foundation from July 1, 2017 through June 30, 2019.

Anonymous

Pediatrics

Anderson Hedge

at Merrill Lynch

Billings Gazette

Communications

Rita & Dean Bishop

**BKD CPAs & Advisors** 

Bresslergroup, Inc

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**Cystic Fibrosis** Foundation

Denny & Linda Menholt / Denny Menholt Chevrolet

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O2 News

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Dorothy J. Metz

**Brit & Becky Miller** Montana Healthcare

Montana Mental Health

Montana Women's Run Nance Family

Foundation

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Ronald McDonald **House Charities** of Montana Golf

James & Anne Taylor **Bill & Mary Underriner** 

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Tom & Robin Hanel

## Calendar of Events 2020





## **April Radiothon**

The Billings Clinic Kids Radiothon debuts April 23-24, 2020, to raise funds for Kelker's Kids and Piggy Bank Funds.

The fundraiser can be heard on Radio Billings' FM stations Hot 101.9, 98.5 The Wolf and The Zone 96.3.

The Kelker's Kids and Piggy Bank Funds were established by Billings Clinic Foundation to financially assist families during difficult times. Assistance ranges from providing funds for travel necessary for cancer treatment to helping make ends meet and covering bills.



## **Volunteers Meet** Many Needs

The hundreds of volunteers who give of their time every year are a tremendous asset of Billings Clinic. More than 350 individuals from ages 15 to 96 volunteer across 40 different departments and

They help with many essential needs:

- Clerical support
- Patient care
- Administrative assistance
- Customer service
- Technical support
- Emotional care and assistance for patients and families

Our volunteers offer a variety of skills from many professions -- nurses, teachers, accountants, industrial workers and many others. Retirees with great talents and students who bring youthful energy to their work provide valuable service.

The volunteer process begins with a one-on-one visit to learn more about you, your interests, the unique skills and talents you have, and how many hours you can offer. We're committed to finding work that you will find meaningful.

New volunteers undergo a day of orientation, receive a tour of the medical facility and then will embark on a rewarding volunteer career at Billings Clinic.

For more information, call (406) 657-4200 or visit www.billingsclinic.com/careers/volunteers/

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Chalsey Nelsen, DDS

Newman Restoration &

Ninth District Dental

NorPac Sheet Metal, Inc

Northland Automotive

Northwest Pipe Fittings,

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## **Pets Deliver Love** & Healing

A mother's deep love for her sons and her pets inspired her family to establish the **Gladys Phelps Pet Therapy Endowment** at Billings Clinic after she passed away in 2016. The program's certified therapy dogs and their trained owner-volunteers have provided love and comfort to patients and family members on many of Billings Clinic's medical floors. Gladys' sons Sean, Scott and Corey say the endowment is a great legacy for their animal-loving mom, who received care at Billings Clinic.

The endowment also honors two of Gladys' care team members, Dr. Heidi Duncan and physical therapist Susan Jurovich.

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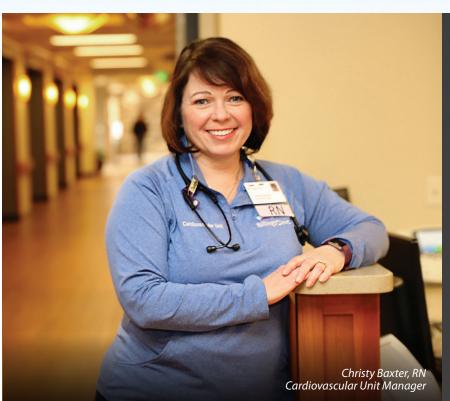
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## **Donors Honor** Caregivers

Caregivers at Billings Clinic do extraordinary things for our patients. Now patients and families can show their gratitude through the new **Honor Your Caregiver** program. Donations in the name of the caregiver or caregiver team recognize them for their exceptional commitment to patient care. Donations can be made easily at www.billingsclinic.com/ **foundation/honor-a-caregiver**, where you can leave a special message to honor your caregiver.

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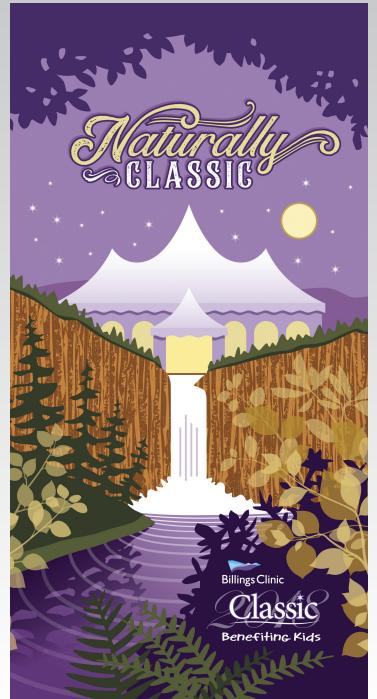
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# An Unforgettable Week **The 2018 Billings Clinic Classic**



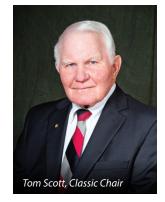
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Since its inception in 1983, the Billings Clinic Classic has become one of Montana's premiere fundraising events. Every year, hundreds of volunteers donate their time and energy to create an unforgettable week of activities that culminates in the entertainment event of the year in downtown Billings.

Over the years, the Classic has raised millions of dollars to advance health care, education and research at Billings Clinic. Our 2018 Classic was another great success, thanks to the generosity of our sponsors, donors, volunteers, golfers, partygoers and other friends of Billings Clinic.

#### 2018 Classic

A "Naturally Classic" theme immersed guests into a beautiful setting in downtown Billings. Party goers enjoyed entertainment by Jewel accompanied by the Billings Symphony. Funds raised from the 2018 Classic were directed to the Billings Clinic Kids Initiative.

With the closest full-service children's hospital 550 miles away, local access to specialized care is vital. With your support, Billings Clinic Foundation raised \$4 million toward our Pediatric Specialty Care Initiative in support of the babies and kids who require advanced care.

We are excited to expand the pediatric specialty medicine clinic and telehealth programs enabling families to receive follow-up care in their home communities. Funds raised also strengthened the pediatric endowments. Your support gives children and families the expert care and support they need to help every child realize their full potential.

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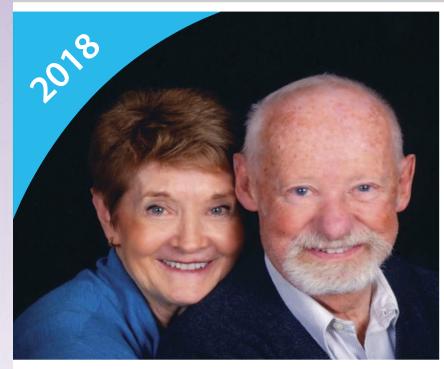
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# The Philip N. Fortin Philanthropy Award

Commitment to community was a hallmark of philanthropist and businessman Philip N. Fortin. His stalwart leadership and generosity left an indelible handprint on our community. Billings Clinic Foundation is honored to present the Philip N. Fortin Philanthropy Award to businesses and individuals who emulate Mr. Fortin's vision and caring spirit.





## Dr. John & Pat Burg

## **Cushing Terrell**



Denny & Linda Menholt/ **Menholt Auto Group** 



**Steve & Debbie Reger** 

## **Employees Give Back** In A Big Wav

Billings Clinic employs thousands of skilled professionals who also have big, generous hearts. Over 500 employees donated 10,381 gifts in Fiscal Years 2018 and 2019. That added up to over \$670,000 in support of Billings Clinic's efforts to provide the best health care possible to all patients.



# **Endowment Support**

Endowment funds are vital to Billings Clinic's vision of being a national leader in providing the best clinical quality, patient safety, service and value to our patients. These funds provide a perpetual source of funding in support of clinical excellence, today and into the future. A named endowment fund at Billings Clinic is an excellent way to create a permanent legacy to support a program or department at Billings Clinic.

#### The following are established endowment funds at Billings Clinic Foundation.

Eric K. and Dale S. Anderson Cancer Care

Jim and Jennifer Bennett Endowment

Aspen Meadows Endowment

Billings Clinic Volunteers Scholarship

**Brinkel Family Endowment** 

Katie Bumgarner Juvenile Diabetes

Cancer Camp for Kids Endowment

Cancer Center Clinical Research Endowment

Cancer Center Integrative Medicine Endowment

**Cancer Center Patient Assistance Endowment** 

**Cancer Services Endowment** 

Cardiac Services Endowment

Joe and Lorrie Chenoweth Endowment

Betty Jeanne Christensen Memorial

Di Ann Clouse "Deez Nutz" Diabetes

Geoffrey Todd Corbin Memorial EMS

Critical Care Services/Intensive Care Unit

Children's Diabetes Endowment

Diabetes Endowment

Dialysis Center Endowment

Tammy J. Dickerson Endowment for Senior

Jim and Heidi Duncan Endowment

Joanne Dodd Nursing Leadership Scholarship

**Emergency Charity Care Endowment** 

**Employee Crisis Fund Endowment** 

Friends of Nursing Endowment

Kyle and Jacqie Gee Pediatric Patient **Assistance Endowment** 

Alice Gordon Nursing Leadership Endowment

Dr. Paul F. Grmoljez Surgical Services

Gary Haigh EMS Scholarship Endowment

Ray and Nonie Harrison Memorial Medical

**Healing Environment Endowment** 

**Heart Endowment** 

Heizer/Agnew Cardiac Services Endowment

**Highest Priority Needs Endowment** 

Internal Medicine Endowment

Internal Medicine Residency Endowment

**Brent and Cheryl Johnson Endowment** 

Konrad and Charlean Keller Oncology

Kelker's Kids Endowment

Gene and Dot Kolstad Endowment

Dr. Tom Lambert and Catherine McDonough Wellness Endowment

LeAnn Larsen Nursing Education Endowment

Tom and Donna Lowry Endowment

**Esther Maryott Scholarship Endowment** 

Gail Maryott Memorial Endowment

McCracken Family Endowment

Greg and Eileen McDonald Endowment

Byron Metz Endowment for Diabetes

Ann Liechty Millikan Adoption Endowment

April Milroy "Hope for Tomorrow" Endowment

Charlie H. and Grace M. Meyers Endowment

Stan and Annie Moser Endowment

Mother Newborn Services Endowment

Robert and Penni Nance Endowment

Neurosciences Endowment

**Erral Grayson Nichols Endowment** 

Amberly Pahut and Jared Maloney Endowment

Patient Assistance Endowment

**Pediatric Services Endowment** 

Pediatric Specialty Medicine Endowment

Perinatal Services Endowment

Gladys Phelps Pet Therapy Endowment

Piggy Bank Fund Endowment for Pediatric Patient Assistance

**Primary Care Endowment** 

**Psychiatric Services Endowment** 

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**Pulmonary and Critical Care Services** 

Dr. Edward and Louise Randak OB/GYN

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Jimmie June Shaw Women's Wellness **Endowment** 

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Ben & Shirley Steele Healing Environment Endowment

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Dr. Larry K. Tennyson Memorial Endowment

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Elaine Watkins Nursing Scholarship

Lorene W. Welch Atrium Endowment

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Robert Whittenberger, MD, Memorial Oncology

Thomas and Amoretta Wilkins Endowment

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Marvin and Kay Will Memorial Endowment

## In Honor & Remembrance

Autumn Mitchell

Penni & Bob Nance

Charlee Anne Peterson

**Nunley Family** 

**Amberly Pahut** 

Keira Plovanic

**Bob Riesinger** 

Janisse Ruis

Bessie Ruggiero

Jennifer Scheafer

Noah Sherburn

Lauren Tracy

Vinson

Dr. C. Dale Vermillion

Matt & Stephanie

Dr. Mark Randak

A tribute or memorial gift honors the great importance an individual or group has had on someone's life and furthers their legacy through supporting care excellence at Billings Clinic. These individuals and groups were honored with tribute or memorial gifts from July 1, 2017 through June 30, 2019.

#### Gifts in Honor of

Marcy, Owen, Loren, who fight cancer

Billings Clinic Cancer **Billings Clinic Patient** 

(PALS)

Kyriah Barrigan Martha Belew

Zach Benson

Wolfric Billstein Brenda Brockett

**Burns Family Betsy Campen** 

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Marian Morse Lees Patricia A Mahana John S. McCain

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Gladys Helen Young

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**Billings Clinic Cystic Edward Blaesius** Gloria Blair **Evelyn Blane** Winnie F. Borgialli Jack J. Braten

Caryn E. Brinkman **Curt Brockel** George R. Brosius George Brown

Jean Bunting Patrick J. Cahill

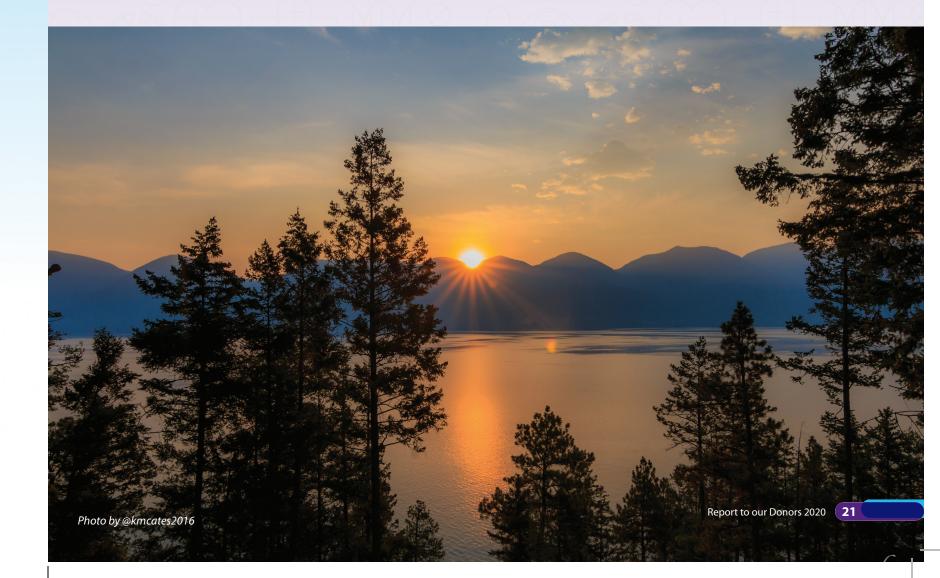
**Beth Campbell** PJ Caulkin

George Cebuhar John Chaffee Carl Christensen

Jennifer Coburn Arlene Cook Charlene Crawford Betty & Bob Cross

Andrea L. Dean Christopher Del Priore Jennifer Deppmeier

Colleen Dernbach





## **Young Donor Makes Big Impact**

Sharing her love of reading, Revel Goss asks for books for her birthday instead of presents so she can donate to other kids. On Read Across America Day (celebrated every March 2, Dr. Seuss's birthday), Revel brought a whole crate full of books for the Bob and Penni Nance Pediatric Unit. She has been doing this every year since her first birthday. Books help our pediatric patients pass time during their recovery and allows them the simple enjoyment of having fun and being a kid. The unit, funded 100% by philanthropy, is located on the second floor of the east wing of Billings Clinic Hospital. It has seven private rooms that offer dedicated space for children staying in the hospital receiving treatment for illness or injury.

**Rosalind Dina** Joyce Drennen Tom & JoAnn Driscoll Tom & Betty Driscoll Vivian Dukart-Froehlich Billy Dunbar Robert W. Dunham Frank R. Durant Virginia R. Durant Violet Eckhardt Regina Ehnis Mike Feller Martin Ferber Clinton Fisher Mitzi Frank Edward T. Frasch Betty F. Gabel

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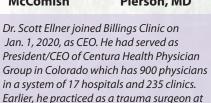
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# So Many Ways To Give

There are many ways to make a gift to Billings Clinic Foundation, a 501(c)(3) not-for-profit charitable organization. All donations of time and money, large and small, are appreciated as we support Billings Clinic's efforts to deliver excellent health care to our community and the region.

It is easy to give, and it will change the lives of people we care for.

Among the ways to give:

- Show gratitude to a special caregiver with a donation in their name
- Fund an endowment for a new or ongoing program
- Express sympathy with a memorial gift
- Offer a tribute to a special person
- Contribute to the annual campaign
- Remember us in your will, trust, or other planned gift

There are many other options, such as gifts of stock or other assets, real estate or artwork, life insurance, or IRA charitable rollovers. Many gifts are eligible for the Montana Endowment Tax Credit.

You can designate your gift to benefit the area or program of your choice. Unrestricted gifts help fund areas of greatest need. Many donations carry tax advantages for those who give.



For more information or to arrange a gift, call the Foundation at (406) 657-4670 Donate online at www.billingsclinicfoundation.com