

because *of you*



**Report To
Our Donors
2023**



Billings Clinic
Foundation

Grateful for Your Gifts

Dear Friends,

As an organization and as individuals, this annual report provides us an opportunity to reflect on a time of gratitude, transition, and inspiration.

Gratitude

Your thoughtful generosity resulted in an incredible year for Billings Clinic Foundation with over \$18 million raised. Thank you. Also, thanks to you, we have now crossed the \$100 million mark for transfers to support advancements at Billings Clinic. Programs such as our Comprehensive Stroke Center became fully operational thanks to your gifts. Lives were saved because of you, and outcomes were drastically improved. This past year, our new Bozeman campus opened with a welcome from community members reaching out to show their support and help.

Transition

With the announcement of a potential combination of Billings Clinic and Logan Health, the idea of creating an integrated organization that stretches from northern Wyoming to northwestern Montana provides a unique opportunity to elevate care while staying locally-based and independent. For programs you have supported over the years, nothing will change. Foundation assets will remain focused on local communities as directed through your gifts. New system-wide opportunities will likely develop that have transformational potential.

Another transition that has happened recently is that Dianna Linder has moved from a full-time leadership role with Billings Clinic Foundation to a focused project role for Billings Clinic including our efforts to become Montana's first Level I Trauma Center. Dianna will still be involved with the Foundation and with Billings Clinic's Research division as she works on Level I Trauma and other key initiatives. She is on a retirement path at the end of 2023. With Dianna's transition, we have named Nichole Mehling as Interim Executive Director of the Foundation. Nichole has years of successful experience in philanthropy that she brings to this role, along with her continued leadership for Billings Clinic's Marketing and Strategic Advancement departments. Jim Duncan continues serving as the Foundation President as he celebrates 28 years in this role. He also continues serving in other leadership capacities for Billings Clinic.

Inspiration

This past year, Billings Clinic achieved the region's only CMS 5 Star recognition combined with a Leapfrog A rating for patient safety all during a time of many headwinds for health care organizations across the nation. Billings Clinic is not immune to post pandemic challenges – especially financial. Billings Clinic currently is reviewing its operations and carefully considering and implementing adjustments for financial sustainability. It has been 30 years since Deaconess Hospital and Billings Clinic merged, yielding an impressive list of accomplishments that resulted from that integration. Envisioning how Billings Clinic prepares for the next 30 years is in focus as we aspire to advance as the multi-state region's primary and complex care leader.

Thank you for helping us deliver our mission of health care, education and research.

Jim, Dianna & Nichole
Billings Clinic Foundation



Jim Duncan



Dianna Linder

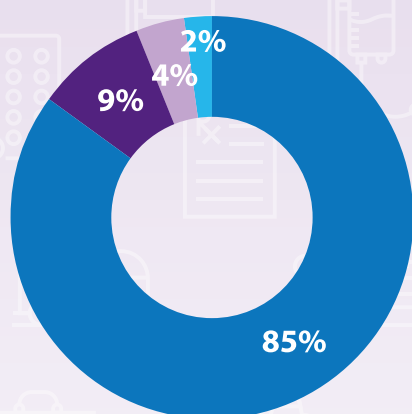


Nichole Mehling

Financial Highlights

Because of you, the financial health of Billings Clinic Foundation remains strong. In Fiscal Year 2022, \$9,013,536 was distributed from Billings Clinic Foundation for capital projects, technology, programs, health care services, and patient assistance. With years of community support and prudent management, the Foundation has distributed more than \$100 million back to Billings Clinic, and as of June 30, 2022, holds \$110,529,961 in net assets that will support Billings Clinic and health care in our region into the future.

Foundation Fundraising Revenue FY2022: \$18,293,129



Contributions	\$	15,548,333
Federal Grants	\$	1,625,032
Special Event (Net)	\$	711,079
Other	\$	408,685
Total	\$	18,293,129

Statement of Financial Position

Fiscal Year ended June 30, 2022

ASSETS	2022 Total
Cash and cash equivalents.....	\$1,264,819
Receivables and other	\$2,558,172
Investments	\$36,546,189
Contributions receivable	\$6,897,434
Assets limited as to use, by donor restriction	\$62,631,895
Less accumulated depreciation	\$631,452
Total Assets	\$110,529,961
LIABILITIES	
Accounts payable	\$422,728
Due to affiliate	\$240,172
Deferred revenue	\$175,333
Annuities payable	\$521,632
Total Liabilities.....	\$1,359,865
NET ASSETS	
Without donor restrictions	
Undesignated.....	\$12,748,370
Designated by the Board	\$26,522,392
Net Assets Without Donor Restrictions	\$39,270,762
Net Assets With Donor Restrictions	\$69,899,334
Total Net Assets	\$109,170,096
Total Liabilities and Net Assets.....	\$110,529,961

Statement of Activities

Fiscal Year ended June 30, 2022

REVENUE	2022 Total
Contributions.....	\$13,792,188
Contributions or nonfinancial assets	\$1,756,145
Federal grants.....	\$1,625,032
Special event (net)*	\$711,079
Other.....	\$408,685
Total Revenue	18,293,129
EXPENSES	
Management and general	\$370,166
Fundraising.....	\$1,186,238
Transfers to Billings Clinic (Programs).....	\$9,013,536
Total Expenses	\$10,569,940
Net Revenue.....	\$7,723,189
NET NON-OPERATING ACTIVITY	
Unrealized loss on investments	(\$14,020,009)
Change in Net Assets.....	(\$6,296,820)
Net Assets, Beginning of Year	\$115,466,916
Net Assets, End of Year	\$109,170,096

*Does not include major and endowment gifts raised in support of the Classic cause. These are included under contributions. Information is a summary of the auditor's reports provided by BKD CPAs and Advisors.



Because of You, Lives Are Saved

For Billings Clinic patient Tamara Larson, perspective is everything. In the spring of 2020, she suffered an accident that changed her life.

Tami and her husband, who live in Billings, were avid cyclists. They pursued this shared passion cross-country and internationally, including cycling across Europe. In April 2020, Tami and her husband were cycling on Billings' West End when the unthinkable happened. Tami's bicycle had malfunctioned, causing the front tire to get caught and catapulting her over the front handlebars at full speed. She laid in the street unconscious as her husband and others from the surrounding businesses rushed out to help. The crash happened across from the Billings VA Clinic during a shift change, which allowed nurses to assess the situation and begin resuscitation. Tami credits those nurses for keeping her alive.

Paramedics arrived and whisked Tami away to Billings Clinic Emergency Department, where she underwent surgery for the various injuries from her accident. After assessing the severity of Tami's injuries, medical teams thought there was a high chance she could be brain-dead and a quadriplegic. Tami was placed on a ventilator following the surgery and had a speaking valve in place to communicate. At this point, the likeliness of recovery was unknown. But when her husband asked her if she wanted to live, Tami replied with a simple but powerful "yes."

Tami was sent to Craig Hospital in Denver, Colorado, which specializes in neurorehabilitation. For the first six weeks, she was not allowed any visitors due to the COVID-19 pandemic. Tami's first step to recovery was getting off the ventilator. The process is slow as the patient is weaned off assisted breathing until they can breathe fully on their own. Tami's recollection of this was unpleasant, but eventually she was able to breathe on her own.

Returning home to Montana was important for Tami and finding the right rehabilitation care was essential. Upon returning home, she began rehabilitation at Billings Clinic West. With the help from her recreational therapist, Kim Reeves, Tami attended

rehabilitation twice a week for about two years and now goes weekly. Physical therapist Laura Cahill and occupational therapist Jill Cranford have been working with Tami throughout her rehabilitation. Tami expresses immense gratitude toward her care team, and all the patience and support they have given. April will mark three years since Tami's life-altering accident. Three years ago, it wasn't clear if Tami would ever walk again. Today, she is walking, tandem cycling, swimming, and skiing.

Tami continues to find courage by "finding gains through the mundane" and appreciating the small miracles. Though her journey over the past three years has been extremely challenging, Tami continues to progress thanks to a great care team and unconditional support from her family.



Tami and Team (L-R): Laura Cahill, Tami Larson, Jill Cranford

Because of You, Our New NICU Will Benefit Patients, Families and Caregivers

Construction on the new Neonatal Intensive Care Unit on the downtown Billings campus is set to begin within the next year. The 2021 Classic cause supported the construction of a new NICU, highlighting the need for upgraded and more rooms (a total of 24 beds) that provide optimal space optimal for patients, families, and caregivers. The new NICU will be located on the second floor of the Family Birth Center. Over \$4 million was raised for this initiative thanks to the generosity of our donors, community partners and employees.



Features & Benefits of Our New NICU:

- **9 patient bays**
- **15 private rooms**
 - Comfortable and quiet space for families and visitors
 - Space for families to stay the night if desired
 - Access to an abundance of natural light
- **Family lounge area**
 - Designated area to rest or eat
 - Storage space for families
- **Designated staff areas**

Thank You to Our Donors

Your gifts give hope to others you may never meet. You lend a helping hand during what may be the most difficult time in a patient's life. You partner with us to provide innovative programs and outstanding facilities. You inspire us to deliver the very best care. On behalf of the Billings Clinic family, thank you for making a true difference in the lives of others through your gift.

It is with sincere gratitude that we recognize the philanthropic commitment made by the following individuals, families, businesses, foundations, and organizations that provided gifts and pledges to Billings Clinic Foundation from July 1, 2021 through June 30, 2022.

Deceased donors have an asterisk after their name.

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Sanderson Stewart
Tim & Kathy Schruth
Lynette Scott

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Because of You ECMO Elevates Lifesaving Care

Billings Clinic is committed to providing the highest-quality service to its patients and community members. Achieving this takes dedicated caretakers, physicians and state-of-the-art tools and technology. Billings Clinic is the only health care system in a four-state region that provides life-saving services through extracorporeal membrane oxygenation (ECMO). The ECMO machine is a form of life support in the Intensive Care Unit that acts as an artificial heart and lungs. Patients who are in critical condition due to injury and illness may not be able to recover with a weakened heart or lungs. ECMO removes the workload from the heart and lungs by circulating the blood and oxygen through the body.

The ECMO care team is a vital part in the implementation and success of the life-saving process. Duane Neugebauer, Cardiac Surgery Manager, explains that providing ECMO care requires specialized training for the doctors and nurses, which is the most crucial part of this resource. ECMO is a philanthropic initiative that has revolutionized respiratory and cardiac care. In 2022, 11 patients received ECMO care. The generosity of our donors and dedication of the ECMO care team has proven to be a collaborative lifesaving effort. Billings Clinic is grateful to everyone involved in creating and maintaining this resource that continues to elevate critical health care.



ECMO Team (L-R): Dr. Bradley Genovese; Jamie Reede, RN; Pam Wolff, RN; Dr. Daniel Gramins

- Drs. Clint & Nadine Seger
- Shell Oil Company Foundation Matching Gifts
- Hannah & John Shirkey
- Dr. & Mrs. Jeffrey K. Smith
- Laurie L. Smith
- Ron & Karin Smith
- Ralph & Tancy Spence
- St. John's United Home Health & Hospice
- Leland Stewart*
- Stockman Bank
- Strategic Retirement Plans
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- Yellowstone Group at Morgan Stanley
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- Big Sky Economic Development
- Billings Association of Realtors, Inc.
- Billings Federal Credit Union
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- Billings Outlaws Football
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- Booth Family
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- Dr. Kevin M. Brewer
- Marlicia Brewster
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- Arrowhead Elementary School
- Cindi Austin
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 Yellowstone Bank – Overland
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Gwen Gatzemeier: Passionate About Community

Gwen Gatzemeier has been an employee of Billings Clinic for 25 years and has been a generous employee giver for 25 consecutive years. Gwen currently works as the Community Relations Specialist, leading community outreach efforts. Gwen’s passion for Billings and its people is infectious as she constantly looks to volunteer within Billings Clinic and other local partners.

“Billings Clinic has become an extension of my family. I have been truly blessed as an employee and value the focus Billings Clinic has on our patients and dedication to providing the best possible care. I give because I believe in the importance of elevating and expanding programs that make it possible for Billings Clinic to provide superior, life-saving health care.”



Gwen Gatzemeier (right) shares a moment with a fellow Billings Clinic Classic volunteer.

- | | | |
|--|------------------------------|------------------------------------|
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| Yellowstone Bank – Bozeman | Sonya M. Blenkner, BSN, RN | Desmond’s |
| Yellowstone Country Club | Sean Blomquist | Gerlinde Dewell |
| Yellowstone Naturopathic Clinic | BM Oil Tools | April Diffenbacher |
| Yellowstone Valley Collision Repair, LLP | Bottles & Shots | Sandra S. Diffenbacher |
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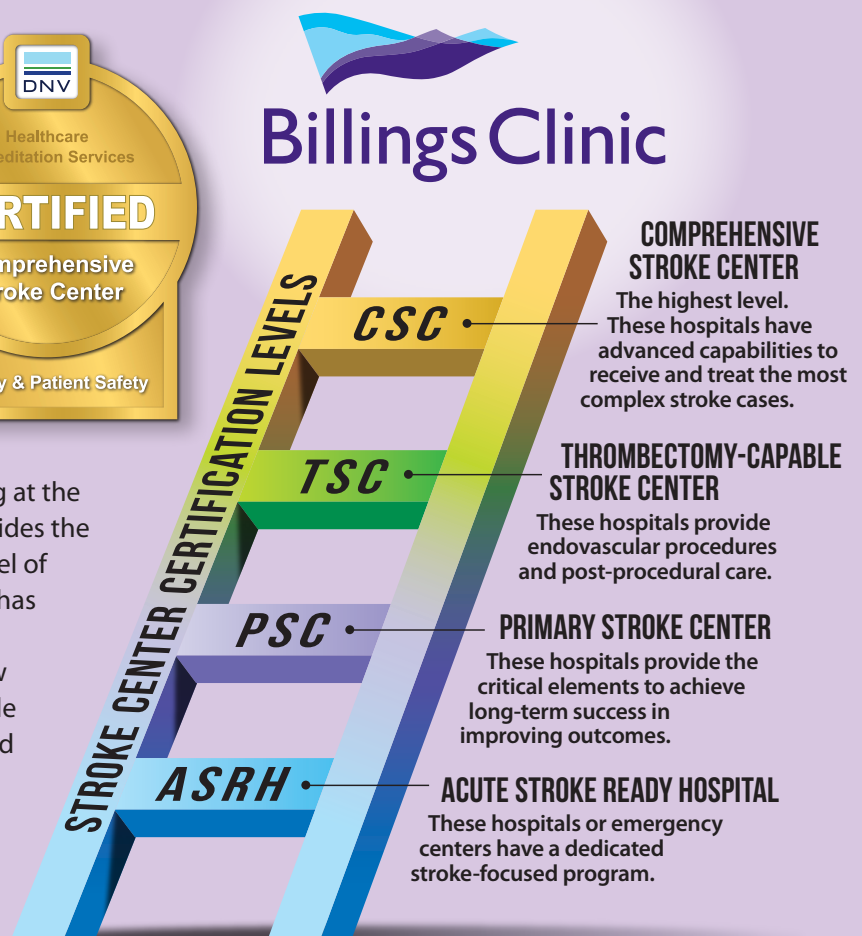
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The First and Only Comprehensive Stroke Center in Montana and Wyoming



Billings Clinic

Billings Clinic became the first and only Comprehensive Stroke Center in Montana and Wyoming at the beginning of 2023. A comprehensive stroke center provides the highest-level stroke care available and is the highest level of stroke certification a hospital can receive. Billings Clinic has expertise, personnel, state-of-the-art technology, infrastructure, specialized tests, and programs that allow high-intensity stroke patients to receive the best possible care and surgical procedures. This certification is credited to the dedication and persistency of the neurology department and neurosurgery team. Thanks to their commitment to advancing health care and the support of our donors, stroke care in our region is both accessible and of the highest quality.



Because of You, MOMS Nurtures Maternal Health Care Across State

Health care, education and research are the foundational pillars of Billings Clinic's mission, and it strives to provide them every day. Work done through the Montana Obstetrics and Maternal Support (MOMS) program is one of the ways Billings Clinic has met standards for the past three years through its various programs and health care outreach.

MOMS is a maternal health initiative that strives to improve and elevate maternal health care locally and across Montana. In the past year, MOMS showcased the quality health care and education they support within the state by receiving the Montana Hospital Association's Excellence in Behavioral Health Service award for their highly regarded Empaths program.

MOMS is fully grant-supported by Health Resources and Service Administration (HRSA) and is a collaborative effort of Billings Clinic, Montana Department of Public Health and Human Services, and the University of Montana Rural Institute for Inclusive Communities. MOMS supports several programs, including Empaths, all with various community touch points.

The Empaths program provides substance use screening in OB/GYN and primary care settings. Patients who have substance use concerns are referred internally and receive further screenings, interventions, and referrals to receive optimal health care. Joe Salyer, Empaths Care Manager, can

meet with patients virtually through telehealth platforms to provide remote care to mothers across the state.

MOMS is committed to providing the best maternal care regardless of location and population. Education is a large aspect of MOMS, with three programs dedicated to educating rural health care providers and equipping them

for success. The Simulation Leadership Academy, Project ECHO and Cultural Safety webinar series each strive to support rural maternal health care in their own unique way. The Simulation Leadership Academy is a six-month virtual program that provides obstetric education and training for pregnancy

emergencies. Simulations are provided to rural health care systems for hands-on practice as part of this program. Last fall was the first program launch and will be returning this upcoming spring.

MOMS has been documenting the rural care and impact their services have had on mothers in rural communities. These stories and journeys will be presented in an upcoming docuseries, *Siloed*, which will feature four shorts and one feature film this upcoming year.

MOMS exemplifies the value of localized health care and education that is at the foundation of Billings Clinic's work. The MOMS team has done great work within the community and continues to raise health care standards.





Our Patients Deserve Excellence



Nursing's Highest Honor



Higher Standard of Care for Heart Attack Patients



Certified by the National Multiple Sclerosis Society



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Billings Clinic Foundation honors our donors whose cumulative support has helped transform Billings Clinic into one of the finest health care organizations in the country. We are grateful to our valued partners – individuals, businesses, and foundations – whose commitment and shared vision help us achieve and sustain health care excellence. This list reflects cumulative gifts and pledges made through June 30, 2022.

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Betty Jeanne Christensen Memorial Endowment	Tom & Donna Lowry Endowment	Mildred Sandall Scott Women's Wellness Endowment
Di Ann Clouse "Deez Nutz" Diabetes Endowment	Esther Maryott Scholarship Endowment	Jimmie June Shaw Women's Wellness Endowment
Geoffrey Todd Corbin Memorial EMS Scholarship Endowment	Gail Maryott Scholarship Endowment	Charles W. Sparboe Memorial & Robin C. Sparboe Endowment
Critical Care /Intensive Care Unit Endowment	McCracken Family Endowment	Ben & Shirley Steele Healing Environment Endowment
Children's Diabetes Endowment	Greg & Eileen McDonald Endowment	Stockman Bank Rural Health Care Endowment
Diabetes/Endocrinology Endowment	Byron Metz for Diabetes Endowment	Stockman Bank Youth Mental Wellness Endowment
Dialysis Endowment	Ann Liechty Millikan Adoption Endowment	Norman & Mary Lou Sulenes Endowment for Neurosciences
Tammy J. Dickerson Endowment for Senior Care	April Milroy Hope for Tomorrow Endowment	Norman & Mary Lou Sulenes Endowment for Senior Services
Jim & Heidi Duncan Endowment	Charlie & Grace Meyers Endowment	Dr. Larry K. Tennyson Memorial Endowment
Joanne Dodd Nursing Leadership Scholarship Endowment	Stan & Annie Moser Endowment	Bill & Mary Underriener Endowment
Emergency Charity Care Endowment	Mother Newborn Services Endowment	Urology Nursing Education Endowment
Employee Crisis Endowment	Robert & Penni Nance Endowment	Elaine Watkins Nursing Scholarship Endowment
Friends of Nursing Endowment	Neonatal Intensive Care Unit Endowment	Lorene Welch Atrium Endowment
Kyle & Jacquie Gee Pediatric Patient Assistance Endowment	Neurosciences Endowment	Wentzell Education Endowment
Alice Gordon Nursing Leadership Endowment	Erral Grayson Nichols Memorial Endowment	Robert Whittenberger, MD, Memorial Oncology Endowment
Dr. Paul Grmoljez Surgical Services Endowment	Amberly A Pahut & Jared M Maloney Endowment	Thomas & Amoretta Wilikins Endowment
Gary Haigh EMS Scholarship Endowment	Patient Assistance Endowment	Wilmouth Family Endowment
Ray & Nonie Harrison Memorial Medical Endowment	Pediatric Services Endowment	Marvin D. Will Memorial Endowment
Healing Environment Endowment	Pediatric Specialty Medicine Endowment	
Heart Endowment	Perinatal Services Endowment	
	Gladys Phelps Endowment for Pet Therapy	
	Piggy Bank Endowment for Pediatric Patient Assistance	
	Primary Care Endowment	
	Psychiatric Services Endowment	

In Honor & Remembrance

A tribute or memorial gift honors the great importance of an individual or group has had on someone's life and furthers their legacy through supporting care excellence at Billings Clinic. These individual groups were honored with tribute or memorial gifts from July 1, 2021 through June 30, 2022.

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Dr. Erin Allen
Kyra Anthony
Dr. Fran Argani
Billings Clinic Cancer Center Team
Billings Clinic Doctors, Nurses, and all Employees
Billings Clinic Pharmacy Department
Dr. Cynthia Brewer
Lavon Castro
Elizabeth Connor
Dr. Amy Consson
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Ernie and Grace Uselman
McKenna Volbrecht
Tristan Voller
Sharon R. Walker
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In Memory Of
Allistar Anderson
Jay F. Atwell
Jamie Barnes
Milton C. Bierschwale
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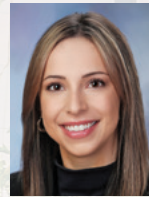
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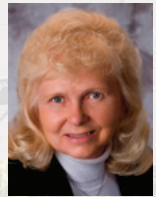
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We Care Where You Are

Save the Dates



- Riverside Country Club, Bozeman, MT – August 7
- Pryor Creek Golf Club, Huntley, MT – August 9
- Women's Golf Tournament, Laurel, MT – August 11
- Hilands Golf Club, Billings, MT – August 14
- Powder Horn Golf Club, Sheridan, WY – August 16
- Laurel Golf Club, Laurel, MT – August 18
- Classic Party, Billings, MT – August 26

For more information or to arrange a gift, call the Foundation at (406) 657-4670. Donate online at billingsclinicfoundation.com